YMCA of Simcoe/Muskoka Consolidated Financial Statements For the year ended June 30, 2015

1 	Contents
Independent Auditor's Report	1
Consolidated Financial Statements	
Consolidated Statement of Financial Position	2
Consolidated Statement of Operations	3
Consolidated Statement of Changes in Net Assets	4
Consolidated Statement of Cash Flows	5
Consolidated Summary of Significant Accounting Policies	6-8
Notes to the Consolidated Financial Statements	9-16

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of YMCA Simcoe/Muskoka

We have audited the financial statements of YMCA of Simcoe/Muskoka, which comprise the consolidated statement of financial position as at June 30, 2015, the consolidated statements of operations, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of YMCA of Simcoe/Muskoka as at June 30, 2015, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Comparative information

The financial statements of YMCA of Simcoe/Muskoka for the year ending June 30, 2014 were audited by another firm.

October 21, 2015 Orillia, Ontario Chartered Professional Accountants Licensed Public Accountants

Grant Thornton LLP

YMCA of Simcoe/Muskoka Consolidated Statement of Financial Position As at June 30

(in Thousands 000s)	Jun	e 30, 2015	Ju	ine 30, 2014
Assets Current Cash Accounts receivable (allowance for doubtful accounts \$224 (2014-\$218)) Inventory (Note 12) Prepaid expenses	\$	190 1,581 160 299		895 1,753 161 251
Total Current Assets		2,230		3,060
Tangible Capital Assets (Note 3)		33,204		32,719
Other Assets Portfolio investments (Note 2) Intangible assets (Note 4)		2,501 471 2,972		2,472 471 2,943
Total Assets	\$	38,406	\$	38,722
Liabilities and Net Assets Current Liabilities Operating demand loan (Note 5) Accounts payable and accrued liabilities Government remittances payable Deferred revenue Current portion of long-term debt (Note 6)		700 3,598 62 2,468 736		2,300 2,869 52 3,061 502 8,784
Long-term Debt (Note 6) Deferred Contributions (Note 7)		3,983 18,738		2,107 19,625
Total Liabilities		30,285		30,516
Net Assets (Note 13) Unrestricted Internally restricted future fund Endowment Fund Total Net Assets		5,720 2,183 218 8,121		5,887 2,101 218 8,206
Total Liabilities and Net Assets	\$	38,406	\$	38,722

Commitments (Note 8)

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements.

On behalf of the Board:

Director

Director

YMCA of Simcoe/Muskoka Consolidated Statement of Operations For the year ended June 30

(in Thousands 000s)	June	30, 2015	June	30, 2014
Sources of Funding	\$	11 122	\$	11,405
Health wellness community recreation Child development & family support (Note 10)	¥	11,122 14,377	₽	13,607
Camping, conference & youth engagement		6,424		6,221
Philanthropy & Association advancement		643		585
Government programs (Note 10)		5,884		4,913
Total Sources of Funding	\$	38,450	\$	36,731
Direct Costs				
Human resources direct costs	\$	22,581	\$	21,250
Supplies		5,531		4,491
Total Direct Costs	\$	28,112	\$	25,741
Gross Contribution	\$	10,338	\$	10,990
Facilities Expenses				
Rent, insurance & property taxes	\$	1,439	\$	1,387
Repairs & maintenance		1,865		1,857
Utilities		2,490		2,279
Total Facilities Expenses	\$	5,794	\$	5,523
Other Expenses				
Bad debts expense	\$	188	\$	222
Promotion & financial development Total Other Expenses	\$	358 546	\$	626
·	\$	3,998	\$	4,841
Net Contribution from Operations	<u> </u>	3,330		4,041
General & Administration Expenses Salaries		1,913		1,666
General & administration expense		1,289		1,614
Total General & Administration Expenses	\$	3,202	\$	3,280
Net Operating Before Other Items	\$	796	\$	1,561
Capital				
Capital campaign contribution		163		218
Interest on long-term debt		(164)		(179)
Amortization of deferred capital contributions		1,057		1,063
Amortization of tangible capital assets & software		(2,019)		(2,124)
Amortization of customer list		•		(60)
Total Capital Fund	\$	(963)	\$	(1,082)
Future				_
Investment income	\$	58	\$	4
Gain on investments Total Future Fund	\$	24 82	\$	224
				707
Revenue in Excess of Expenditures	\$	(85)	\$	/u/

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements.

YMCA of Simcoe/Muskoka Consolidated Statement of Changes in Net Assets For the year ended June 30

		(Note 13)			
(in Thousands 000s)	Unrestricted	Internally Restricted future fund	Endowment Fund	June 30, 2015 June 30, 2014	June 30, 2014
Balance, beginning of year	5,887	2,101	218	8,206	7.499
Revenue (deficiency) in excess of expenditures	(167)	82	٠	(88)	707
Balance, end of year	\$ 5,720 \$	2,183	218	s 8,121	8.206

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements.

YMCA of Simcoe/Muskoka Consolidated Statement of Cash Flows For the year ended June 30

(in Thousands 000s)	June	30, 2015	June 30, 2014
Cash flows from operating activities	-		
Revenue in Excess of Expenditures	\$	(85)	\$ 707
Charges (credits) to operations not involving cash			
Amortization of tangible capital assets & software		2,019	2,124
Amortization of deferred capital contributions		(1,057)	(1,063)
Amortization of customer list		-	60
Net change in non-cash operating working capital balances related to operations (Note 9)		271	741
		1,148	2,569
Cash flows from Investing activities			
Additions to tangible capital assets		(2,496)	(1,154)
Additions to software		(B)	(10)
Change in portfolio investments		(29)	(359)
Increase in deferred contributions		156	314
		(2,377)	(1,209)
Cash flows from financing activities			
Increase (decrease) in long-term debt		2,110	(486)
Change in operating demand loan		(1,600)	250
		510	(486)
Net change in cash during the year		(719)	874
Cash, beginning of year		895	21
Cash, end of year	\$	176	\$ 895

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements.

Nature of Association

The Association is a charitable, community-based organization open to all. It offers diverse services provided by a partnership of volunteers and staff and provides fellowship and opportunities for personal growth in spirit, mind and body including the provision of programs and services that foster health, education and the relief of poverty.

The Association is incorporated without share capital under the Corporations Act (Ontario) and is a charitable organization within the meaning of the Income Tax Act (Canada).

Summary of Significant Accounting Policies

Basis of Preparation

The YMCA of Simcoe/Muskoka has adopted the Canadian Accounting Standards for Not-for-profit organizations (ASNFPO) and are in accordance with Canadian generally accepted accounting principles (GAAP).

Basis of Consolidation

The consolidated financial statements include the accounts of the Association and its wholly owned subsidiary 2410518 Ontario Limited. The subsidiary's purpose is to make investments on behalf of the Association. It was incorporated on March 12, 2014 under the laws of Ontario and is subject to corporate income tax.

Use of Estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-forprofit organizations requires management to make estimates that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenditures during the reporting period. These estimates include, among others, useful lives of tangible capital assets, allowance for doubtful accounts and accruals. Actual results could differ from management's best estimates as additional information becomes available in the future.

Revenue Recognition

The Association follows the deferral method of accounting for contributions.

Unrestricted contributions are recognized as revenue when received or receivable if the amount can be reasonably estimated and collection is reasonably assured. Unrestricted contributions include: child care fees, contributions from members, participants and agencies, expenditure recovery and recovery of allocated administration costs, fundraising, gain on disposal of tangible capital assets, interest, membership fees, conference income, sales and other income.

Externally restricted contributions are recognized as revenue in the year in which the related expenses are recognized. Contributions restricted for the purchase of tangible capital assets excluding land are deferred and amortized into revenue on a straight-line basis, at a rate corresponding with the amortization rate for the related capital assets. Externally restricted contributions for land are recorded as a direct increase in unrestricted net assets. Externally restricted contributions that have not been expended are recorded as part of deferred capital contributions on the statement of financial position. Externally restricted contributions for the repayment of debt are deferred and amortized in the same manner as the related tangible capital asset is amortized to expense.

YMCA of Simcoe/Muskoka Consolidated Summary of Significant Accounting Policies As at June 30, 2015

Cash and Cash Equivalents

Cash and cash equivalents consist of cash on hand and bank balances.

Financial Instruments

The Association considers any contract that creates a financial asset, a financial liability or equity instrument as a financial instrument, except in limited items such as leases and loan commitments.

Initial recognition and measurement

A financial asset or a financial liability is recognized when the Association becomes a party to the contractual provisions of the financial instrument.

Financial assets originated or acquired or financial liabilities issued or assumed in an arm's length transaction, are initially measured at their fair value.

Subsequent measurement

Changes in fair value of investments in equity instruments are recognized in operations in the period incurred. All other financial assets and financial liabilities are measured at amortized cost.

Impairment

At the end of each reporting period, the Association assesses whether there are any indications that financial assets measured at cost or amortized cost may be impaired.

Contributed Services

The Association is dependent on the voluntary services of many individuals. Since these services are not normally purchased by the Association and because of the difficulty in estimating their fair market value, these services are not recorded in these financial statements.

Contributed Materials

The Association has not recognized contributed materials in these financial statements as these materials are not normally purchased and because of the difficulty in estimating their fair market value.

Inventory

Inventory is valued at the lower of cost and replacement cost. Cost is generally determined on a specific item basis.

YMCA of Simcoe/Muskoka **Consolidated Summary of Significant Accounting Policies** As at June 30, 2015

Tangible Capital Assets

Purchased tangible capital assets are recorded at cost. Cost includes the purchase price and other acquisition costs such as brokers' commissions, installation costs including architectural, design and engineering fees, legal fees, survey costs, site preparation costs, freight charges, transportation insurance costs, duties, testing and preparation charges. Contributed tangible capital assets are recorded at fair value at the date of contribution. Betterments which extend the estimated life of an asset are capitalized. When an asset no longer contributes to the Association's ability to provide services, its carrying amount is written off. Amortization is provided on assets placed into use on the straight-line basis over their estimated useful lives as follows:

Building and site improvements - 25 years Leasehold improvements - 25 years, Program equipment - 3 years Furnishings and equipment - 5 years Computer hardware - 3 years

Portfolio Investments

Portfolio investments are initially measured at fair value. Gains and losses are recognized in the period in which they occur.

Intangible Assets

Goodwill

Goodwill, being the excess of the purchase price of Geneva Park over the assigned values of the net assets acquired, is valued at the lower of cost and fair value of the reporting unit. The Association's goodwill is not amortized and is tested for impairment annually. An impairment loss would be recognized when the carrying amount of the goodwill of a reporting unit exceeds the fair value of the goodwill.

Customer List

The customer list is the repeat business acquired for Geneva Park. It is recorded at cost. Amortization is provided on a straight-line basis over its estimated useful life of 10 years. No amortization was taken in the year of acquisition.

Software consists of externally purchased programs and are stated at cost. Amortization is provided on a straight-line basis over their estimated useful service lives of 3 years.

Assets

Impairment of Long Lived Assets are tested for impairment whenever events or changes in circumstances indicate that its carrying amount may not be fully recoverable. The Association monitors the recoverability of long-lived assets, based on factors such as current market value, future asset utilization, business climate and future undiscounted cash flows expected to result from the use of the related assets. The Association's policy is to record an impairment loss in the period when it is determined that the carrying amount of the asset may not be recoverable. The impairment loss is calculated as the amount by which the carrying amount of the asset exceeds the undiscounted estimate of future cash flows from the asset.

As at June 30, 2015

1. Financial Instruments

a) Fair Values

The fair value of a financial instrument is the amount of consideration that would be agreed upon in an arm's length transaction between knowledgeable, willing parties who are under no compulsion to act. Fair values are determined by reference to quoted bid or asking prices as appropriate, in the most advantageous active market for that instrument to which the Association has immediate access.

The Association's financial instruments are comprised of cash, accounts receivable, portfolio investments, operating demand loan, accounts payable, government remittances payable and long-term debt.

b) Risks arising from financial instruments

_	
i) Credit Risk	The Association has no significant concentration of credit risk with respect to any single counterparty or group of counterparties. The main source of credit risk to the Association is considered to relate to the class of assets described as "accounts receivable", and much of the amount is due from the government.
ii) Interest Rate Risk	The Association has a term loan and an operating demand loan which bear interest at a variable rate and as a result, is subject to interest rate risk through fluctuations in the bank's prime interest rate.
iii) Market Risk	The portfolio investments are diversified in varying industries, but are still subject to fluctuations in the market.
iv) Liquidity Risk	The Association seeks to maintain sufficient liquidity and short-term borrowing capacity to enable it to meet its obligations as they become due. The Association maintains a backup short-term credit facility with a Canadian chartered bank to ensure sufficient liquidity.

YMCA of Simcoe/Muskoka

Notes to the Consolidated Financial Statements

(in Thousands 000s)

As at June 30, 2015

2. Portfolio Investments

		2015	2014
	<u> </u>	Fair Value	Fair Value
Bonds	\$	482	\$ 465
Common shares		1,336	1,343
Cash & Mutual Funds		683	606
Cash to be invested		=	58
	\$	2,501	\$ 2,472

Bonds held at June 30, 2015 bear fixed rates of interest ranging from 3.15% to 5.20% (2014 - 3.15% to 4.70%) and have maturity dates ranging from September 8, 2015 to June 2, 2020 (2014 - March 8, 2015 to June 2, 2020).

\$218 of the portfolio investments are restricted for the endowment fund, \$106 is restricted for deferred revenue and \$2,177 have been internally restricted in the future fund by the Board of Directors.

3. Tangible Capital Assets

			Accı	Accumulated					Accu	Accumulated		
	l	Cost	Атог	rtization		Net		Cost	Amc	Amortization	Net	
Land	₩.	3,261	₩.		₩.	3,261	₩.	2,973	49	•		2,973
Building and site improvements		26,039		8,640		17,399		24,525		8,051		16,474
Leasehold improvements		16,286		4,237		12,049		16,253		3,587	•	12,666
Program equipment		738		381		357		1,097		646		451
Furnishings and equipment		37		12		25		72		9		14
Computer hardware		190		72		113		302		161		141
	100	46,551		13,347	40	33,204	4	45.204	44	12.485 \$		32.719

2014

2015

During the year, the Association purchased tangible capital assets in the amount of \$2,496 (2014 - \$1,155).

The Association's wholly owned subsidiary, 2410518 Ontario Limited, leased two buildings for gross rent of \$27 (2014- \$NIL). The total value of land included in the above is \$553.

			7	2015					.,	2014		
4. Intengible Assets		Cost	Accur	Accumulated Amortization		Net		Cost	Accu	Accumulated Amortization		Net Net
Goodwill	₩.	458	₩.	•	4	458	₩	458	(A)	1	₩-	458
Customer list		9		900		*		900		009		•
Software		21		O		12		21		6		77
	45	1,079	49	609	49	471	45	1,079	44	609	45	471

YMCA of Simcoe/Muskoka Notes to the Consolidated Financial Statements As at June 30, 2015

(in Thousands 000s)

5. Credit Facilities

The Association has an Operating Line of Credit/Letters of Credit facility due on demand to the TD Canada Trust. The line of credit bears interest at the bank's prime rate plus 0.5% for loans, calculated and payable monthly. The total credit available is \$1,500. The letters of credit bear interest at 1% per annum paid annually. Unused credit facilities at June 30, 2015 amounted to \$1,390 (2014 - \$1,390) because there is an outstanding Letter of Credit to the Ministry of the Environment re: de-commissioning the three sewage lagoons at Geneva Park in the unlikely event that the YMCA abandons the site, for \$110 (2014 - \$110).

The Association has a Letter of Credit issued in favour of the Town of Collingwood, bearing interest at 1% per annum, for the parking lot site improvement in the amount of \$240 (2014 - \$240).

The Association has an Operating Demand Loan facility to finance various construction projects. The loan bears interest at the bank's prime rate plus 0.5% for loans, calculated and payable monthly. The total available under this facility is \$700 (2014- \$3,000). Outstanding at year end is \$700 (2014- \$2,300). Unused credit facilities amounted to \$0 (2014- \$700).

The Association has four Committed Reducing Term Facilities (multiple draw) with interest at the bank's prime rate plus 0.5%. The total available financing under this facility is \$4,300 (2014- \$1,000) and as at year end, unused credit facilities amount to \$464 (2014- \$NIL).

The banking agreement that covers these loans is secured by a general security agreement, a borrowing resolution, an assignment of fire insurance, a chattel mortgage, a continuing collateral mortgage for \$8,000 (2014 - \$7,000) on real property.

6. Long-term Debt	:(2015		2014
YMCA Canada mortgage loan, 4.26%, blended principal and interest				
payments of \$25 payable at the first of each month. The				
loan is secured by a collateral mortgage and is due January 2018.	\$	716	\$	976
Optimist Club mortgage loan, non-Interest bearing, \$91 to be forgiven each anniversary of March 30th for each of the first ten years, due March 2017.		167		244
TD Canada Trust Committed Reducing Term Facility, prime plus .5%, equal monthly principal payments of \$14 plus interest due October 2022.		1,222		1,389
TD Canada Trust Committed Reducing Term Facility, prime plus .5%, equal monthly principal payments of \$16 plus interest due January 2027.		2,220		3
TD Canada Trust Committed Reducing Term Facility, prime plus .5%, equal monthly principal payments of \$1 plus interest due July 2029.		183		*
TD Canada Trust Committed Reducing Term Facility, prime plus .5%, equal monthly principal payments of \$1 plus interest due May 2030.	8	211		
Less: current portion	\$	4,719 736	\$	2,609 502
	3	3,983	\$	2,107
Principal payments due in the next five years are as follows:				
15	2016		\$	736
	2017		₹	750
	2018			553
	2019			386
	2020 and ti	hereafter		2,294
	Total		\$	4,719

The banking agreement with the TD Canada Trust contains a covenant with respect to the debt service ratio.

YMCA of Simcoe/Muskoka Notes to the Consolidated Financial Statements

(in Thou	sands	000s
----------	-------	------

As at June 30, 2015

7	Deferr	ed Co	ntrib	utions

	2015			2014	
Deferred capital contributions related to capital assets Deferred contributions	\$	18,600 138	\$	19,414 211	
Total deferred contributions	\$	18,738	\$	19,625	

Deferred capital contributions related to capital assets and repayment of debt

	-	2015		
Balance, beginning of year Additional contributions received Amounts amortized to revenue	\$	19,414 \$ 243 (1,057)	20,333 144 (1,063)	
Balance, end of year	<u>s</u>	18,600 \$	19,414	

Deferred contributions

This balance represents the unexpended amounts of donations that have been received where the donor has specified that the amounts be used for designated purposes. Of this amount, \$92 (2014 - \$164) is to be used to support the programs and capital for Geneva Park and \$25 (2014 - \$27) is to be used to support program and capital expenditures for Camp Kitchikewana and the determination of the timing and the amount of these payments are at the discretion of the Board. The remaining \$21 (2014 - \$20) is to be used for various, unrelated projects.

various, directade projectal	-	2014	
Balance, beginning of year Additional contributions received	\$ \$	211 \$ 14	41
Amounts amortized to revenue		(87)	170
Balance, end of year	\$	138 \$	211

8. Commitments

The Association has obligations under long-term leases for certain premises and office equipment. Future minimum lease payments as at June 30, 2015 are as follows:

Year	Amount
2016	\$ 467
2017	81
2018	81
2019	81
2020	46
Thereafter	57
	\$ 813

The Association has entered into an agreement with the Corporation of the Town of Wasaga Beach regarding the operation and management of a YMCA facility. The YMCA has agreed to operate the facility up to October 2026 with an optional renewal to 2046. As part of the agreement, the Association has committed to contribute furnishings and equipment valued at approximately \$1,000. As of June 30, 2015, \$753 (2014 - \$746) has been contributed.

The Association has entered into an agreement with the Town of Innisfil regarding the operation of a portion of the Multi-Use Recreation Facility for a term of fifteen years (2009 to 2024) with the option for another fifteen year renewal. As part of the agreement, the Association has committed to contribute cash, furnishings and equipment valued at \$1,500. As of June 30, 2015, the entire amount of \$1,500 (2014 - \$1,500) has been contributed.

The Association has entered into an agreement with the Town of Gravenhurst regarding the operation of a portion of the Multi-Use Recreation Facility for a term of twenty years (2011 to 2031) with an option to renew for another twenty years. As part of the agreement, the Association has committed to contribute furnishings and equipment required to operate the facility. As of June 30, 2015, the amount of \$612 (2014 - \$603) has been contributed.

9. Change in Non-cash Operating Working Capital

	2	015	2014
Change in:			
Accounts receivable	\$ 1	.72 \$	(250)
Inventory		1	1
Prepaid expenses		48)	25
Accounts payable and accrued liabilities	7	29	587
Government remittances payable		10	(146)
Deferred revenue	(5	93)	`524
	\$ 2	71 \$	741

Decreases in assets and increases in liabilities result in a source of funds. Increases in assets and decreases in liabilities result in a use of funds and are indicated by brackets.

10. Government Contract Revenue			
		2015	2014
Government programs consist of:			
Newcomer Services	\$	579 \$	602
Employment Services		3,234	2,834
Youth Services		2,071	1,477
)	5,884	4,913
Childcare (included in Child Development & Family Support Revenue)			
County of Simcoe		3,782	3,870
District of Muskoka		125	142
District of Parry Sound		211	191
Program and Other (Included in Philanthropy & Association Advancement Revenue)		78	11
	\$	10,080 \$	9,127

The comparative figures in this Note have been reclassified to conform with the current year's presentation.

11. Pension Plan

The employees of the Association participate in the Canadian YMCA Retirement Fund. Although the plan is a defined retirement benefit for employees, the related obligation of the association cannot be identified. The Association has applied defined contribution plan accounting as it has insufficient information to apply defined benefit plan accounting. The Canadian YMCA Retirement Fund has several unrelated participating associations and costs are not specifically attributed to each participant. Amounts paid to the Canadian YMCA Retirement Fund by the Association during the year totaled:

	 2015	2014
By employees	\$ 530	\$ 440
By employer	 533	439
	\$ 1,063	\$ 879

12. Inventory

The Association has inventory at Geneva Park which consists of:

2015			2014
\$	30	\$	34
	2		1
	116		115
	12		11
\$	160	\$	161
	\$	\$ 30 2 116 12	2 116 12

13. Net Assets

The Association follows the deferral method of accounting for contributions:

The unrestricted fund accounts for the Associations' program delivery and administrative activities. This fund reports unrestricted resources.

The internally restricted future fund represents a segregated fund designated by the Board to fund specific projects that enrich the programs of the Association.

The endowment fund accounts for endowments received for which the principal portion is to be invested and only the income earned on the original endowment can be expended, as stipulated by the donor. Endowments are recorded as a direct increase in net assets in the year received. Investment income on endowments is recorded as deferred revenue when earned and recognized as revenue on the Consolidated Statement of Operations when the designated expenditure is made.

14. Total Fundralsing Revenue & Related Expenses

	2015			2014	
Annual Campaign Revenue*	\$	643	\$	585	
Capital Campaign Receipts		202		218	
Total Fundraising Revenue	\$	845	\$	803	
Total Fundraising Expenses	. \$	255	\$	229	
% of Fundraising revenues spent on Fundraising expenses		30%		29%	

^{*}Annual campaign revenue is used to cover the cost of access to some YMCA community programs for families and individuals that have financial barriers.

15. Comparative Information

Certain comparative figures have been reclassified to conform with the current year's financial statement presentation.